



Recruiting Rewards



Help us grow NCA, and rake in the benefits!

NCA Member Company Reward:

For **every** new¹ member you recruit for NCA membership this year, your company receives 50% off the registration fee towards the 2019 Annual Conference & Expo. Rewards can be compounded, so if you bring in two members, one person may attend free; three new members and a second person is 50% off, and so on. A certificate for the reward value will be presented to you² at the 2018 Annual Conference. Then, cash in your savings when you register for the 2019 Annual Conference.

Plus an Individual Reward:

Along with the registration fee discount, individuals are offered special incentives for recruiting new¹ members before the Annual Conference².

- Recruit 1 new member and receive a **\$50 gift card**.
- Recruit 2 new members to receive a **\$150 gift card**.
- Recruit 3 new members to receive a **\$250 gift card**.

¹ "New" is defined as an organization not having held a membership in NCA in the past 5 years.

² Rewards will be issued only after the recruited company has paid annual dues and has been accepted into NCA membership by the Board of Directors. Rewards do not compound. You will receive the gift card at the amount listed above.

Here's how to get started:

Print out an NCA membership application and fill in your company name and your name on the "Referred By" line.

Regular Members: When meeting with a supplier, take a moment to tell them about the sales networking advantages that convey with NCA membership. Give them the application to complete and submit, and encourage them to join and support the industry.

Associate Members: When you call on candle makers, take a moment to tell them about the sourcing, educational, innovation and networking advantages offered through NCA membership.

Affiliate Members: When you meet with a candle supplier, take a moment to tell them about the sourcing, educational, innovation and networking advantages offered through NCA membership. Give them the application to complete and submit, and encourage them to join and help grow the industry.

Don't forget: Tell prospective members to check out the latest happenings on candles.org!