



# APPLICATION FOR MEMBERSHIP

When application is complete, email to [kjohnson@candles.org](mailto:kjohnson@candles.org) or print and mail completed application to:

Membership  
National Candle Association  
3200 Windy Hill Rd., SE  
Ste. 600W  
Atlanta, GA 30339

Organization Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Country: \_\_\_\_\_ Zip/Postal Code): \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Website: \_\_\_\_\_

Name of Primary NCA Representative: \_\_\_\_\_ Title: \_\_\_\_\_

Representative's E-mail Address: \_\_\_\_\_ Phone: \_\_\_\_\_

How did you hear about NCA:  Website/ Web Search  LinkedIn  Social Media (Facebook, Instagram, YouTube)

Other: \_\_\_\_\_

Referred by (name and company): \_\_\_\_\_

## MEMBERSHIP CATEGORY

Select the correct category of membership:

**REGULAR MEMBER:** Manufacturer or Distributor of candles or candle accessories at the wholesale level in the US and Canada. If more than 49% of the candles and/or candle accessories are manufactured outside of the US and Canada, then the company is not eligible for REGULAR MEMBERSHIP but instead will qualify as an AFFILIATE MEMBER (see below).

Regular Member applicants please select one of the following:

**I am a Candle and/or Accessory Manufacturer Subclassification A**  
*A Regular Member Manufacturer is a person or entity which, meeting all the requirements of Regular membership, is a manufacturer domiciled in the US which is not owned, directly or indirectly, in whole or in part, (i) by a person domiciled or residing outside of the US, or (ii) by an entity organized under the laws of or headquartered in a jurisdiction outside of the US.*

**I am a Candle and/or Accessory Manufacturer or Distributor Subclassification B**  
*A Regular Member Manufacturer/Distributor is a person or entity meeting all the requirement of Regular membership, but not meeting the requirements for the Regular Member-Manufacturer sub classification above.*

**ASSOCIATE MEMBER:** Company supplying products or services (such as containers, dyes, fragrances, waxes, wicks, etc.) directly to manufacturers or distributors of candles or candle accessories at the wholesale level in the US or internationally.

**AFFILIATE MEMBER:** Retailer of candles and/or candle accessories. In addition, a Manufacturer or Distributors of candles or candle accessories at the wholesale level in the US and Canada qualifies as an Affiliate Member if more than 49% of the candles and/or candle accessories are manufactured outside of the US or Canada.

Briefly describe the products or services your company offers to the candle industry:

On occasion, NCA collaborates with other industry trade groups on matters of mutual concern. **Please indicate any other trade or professional organizations in which your company holds a membership.**

- |   |  |
|---|--|
| <input type="checkbox"/> American Cleaning Institute (ACI)                  | <input type="checkbox"/> European Candle Association (ECA)                         |
| <input type="checkbox"/> Association European Candle Makers (AECM)          | <input type="checkbox"/> Fragrance Creators Association                            |
| <input type="checkbox"/> ASTM International                                 | <input type="checkbox"/> Latin American Candle Manufacturers Association (ALAFAVE) |
| <input type="checkbox"/> Household & Commercial Products Association (HCPA) |  |

Additional individuals in your company that would like to receive the NCA publications and alerts:

<u>Name</u>	<u>Email Address</u>
_____	_____
_____	_____
_____	_____
_____	_____

### DUES

Please consult the NCA Dues Schedule to calculate your annual dues payment. Payment in full must accompany membership application. If electronic payment information is needed, please contact Kristi Johnson, NCA.

### AUTHORIZATIONS

- 1. We agree to abide by the NCA Industry Pledge.**
- 2. By submitting this application I confirm that my company is paying the proper dues amount.**

<u>Name</u>	<u>Title</u>	<u>Date</u>
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Questions? Contact Bob Pignato at 202-591-2492, or [bpignato@candles.org](mailto:bpignato@candles.org).

## 2020 Dues Schedule

### Regular Members

<b>SALES VOLUME**</b>	<b>DUES</b>
\$0 to \$2,500,000	\$2,000
\$2,500,001 to \$5,000,000	\$3,000
\$5,000,001 to \$10,000,000	\$5,080
\$10,000,001 to \$25,000,000	\$9,700
\$25,000,001 to \$50,000,000	\$19,170
\$50,000,001 to \$100,000,000	\$28,760
\$100,000,001 to \$500,000,000	\$44,490
\$500,000,001 to \$1,000,000,000	\$50,940
Over \$1,000,000,000	\$58,400

\*\* Based on total worldwide sales of candles and candle accessories, in US dollars, for the most recently completed fiscal year.

### \*\* SMALL BUSINESS INCUBATOR LEVEL FOR NEW MEMBERS:

Less than \$750,000	\$750
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Regular Member category, which would be an “incubator” level at the annual dues of \$750, with the following criteria:

- Company has not been an NCA member for last five years.
- Incubator Level to last a maximum of seven years.
- Company has an annual gross sales volume under \$750,000. (Based on total worldwide sales of candles and candle accessories, in US dollars, for the most recently completed fiscal year.)

## Associate Members

<b>SALES VOLUME**</b>	<b>DUES</b>
\$0 to \$2,500,000	\$2,500
\$2,500,001 to \$5,000,000	\$3,500
\$5,000,001 to \$10,000,000	\$5,080
\$10,000,001 to \$20,000,000	\$6,500
\$20,000,001 to \$80,000,000	\$9,700
\$80,000,001 to \$100,000,000	\$19,170
Over \$100,000,000	\$28,760

*\*\* Based on total worldwide retail sales within the industry to candle manufacturers or consumers, in US dollars, for the most recently completed fiscal year.*

### **\*\* SMALL BUSINESS INCUBATOR LEVEL FOR NEW MEMBERS:**

Less than \$750,000	\$750
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Associate Member category, which would be an “incubator” level at the annual dues of \$750, with the following criteria:

- Company has not been an NCA member for last five years.
- Incubator Level to last a maximum of seven years.
- Company has an annual gross sales volume under \$750,000. (Based on total worldwide retail sales within the industry to candle manufacturers or consumers, in US dollars, for the most recently completed fiscal year.)

## Affiliate Members

<b>SALES VOLUME**</b>	<b>DUES</b>
Less than \$5 million	\$3,030
\$5,000,001 to \$10,000,000	\$4,250
\$10,000,001 to \$20,000,000	\$6,060
\$20,000,001 to \$80,000,000	\$9,100
Over \$80 million	\$12,130