



## 2021 Dues Schedule

### Regular Members

<b>SALES VOLUME**</b>	<b>DUES</b>
\$0 to \$2,500,000	\$2,000
\$2,500,001 to \$5,000,000	\$3,000
\$5,000,001 to \$10,000,000	\$5,080
\$10,000,001 to \$25,000,000	\$9,700
\$25,000,001 to \$50,000,000	\$19,170
\$50,000,001 to \$100,000,000	\$28,760
\$100,000,001 to \$500,000,000	\$44,490
\$500,000,001 to \$1,000,000,000	\$50,940
Over \$1,000,000,000	\$58,400

\*\* Based on total worldwide sales of candles and candle accessories, in US dollars, for the most recently completed fiscal year.

#### \*\* **SMALL BUSINESS INCUBATOR LEVEL FOR NEW MEMBERS:**

Less than \$750,000	\$750
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Regular Member category which would be an "incubator" level at the annual dues of \$750, with the following criteria:

- Company has not been an NCA member for last five years.
- Incubator Level to last a maximum of seven years.
- Company has an annual gross sales volume under \$750,000. (Based on total worldwide sales of candles and candle accessories, in US dollars, for the most recently completed fiscal year.)

## Associate Members

<b>SALES VOLUME**</b>	<b>DUES</b>
\$0 to \$2,500,000	\$2,500
\$2,500,001 to \$5,000,000	\$3,500
\$5,000,001 to \$10,000,000	\$5,080
\$10,000,001 to \$20,000,000	\$6,500
\$20,000,001 to \$80,000,000	\$9,700
\$80,000,001 to \$100,000,000	\$19,170
Over \$100,000,000	\$28,760

\*\* Based on total worldwide retail sales within the industry to candle manufacturers or consumers, in US dollars, for the most recently completed fiscal year.

### **\*\* SMALL BUSINESS INCUBATOR LEVEL FOR NEW MEMBERS:**

Less than \$750,000	\$750
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Associate Member category which would be an "incubator" level at the annual dues of \$750, with the following criteria:

- Company has not been an NCA member for last five years.
- Incubator Level to last a maximum of seven years.
- Company has an annual gross sales volume under \$750,000. (Based on total worldwide retail sales within the industry to candle manufacturers or consumers, in US dollars, for the most recently completed fiscal year.)

## Affiliate Members

<b>SALES VOLUME**</b>	<b>DUES</b>
Less than \$5 million	\$3,030
\$5,000,001 to \$10,000,000	\$4,250
\$10,000,001 to \$20,000,000	\$6,060
\$20,000,001 to \$80,000,000	\$9,100
Over \$80 million	\$12,130

\*\*Based on total worldwide retail sales within the industry to candle manufacturers or consumers, in US dollars, for the most recently completed fiscal year.