



2023 Dues Schedule

Regular Members

| SALES VOLUME** | DUES |
|----------------------------------|-------------|
| \$0 to \$2,500,000 | \$2,000 |
| \$2,500,001 to \$5,000,000 | \$3,000 |
| \$5,000,001 to \$10,000,000 | \$5,080 |
| \$10,000,001 to \$25,000,000 | \$9,700 |
| \$25,000,001 to \$50,000,000 | \$19,170 |
| \$50,000,001 to \$100,000,000 | \$28,760 |
| \$100,000,001 to \$500,000,000 | \$44,490 |
| \$500,000,001 to \$1,000,000,000 | \$50,940 |
| Over \$1,000,000,000 | \$58,400 |

*** Based on total worldwide sales of candles and candle accessories, in US dollars, for the most recently completed fiscal year.*

**** SMALL BUSINESS INCUBATOR LEVEL FOR NEW MEMBERS:**

| | |
|---------------------|-------|
| Less than \$750,000 | \$750 |
|---------------------|-------|

Regular Member category which would be an "incubator" level at the annual dues of \$750, with the following criteria:

- Company has not been an NCA member for last five years.*
- Incubator Level to last a maximum of seven years.*
- Company has an annual gross sales volume under \$750,000. (Based on total worldwide sales of candles and candle accessories, in US dollars, for the most recently completed fiscal year.)*

Associate Members

| SALES VOLUME** | DUES |
|-------------------------------|-------------|
| \$0 to \$2,500,000 | \$2,500 |
| \$2,500,001 to \$5,000,000 | \$3,500 |
| \$5,000,001 to \$10,000,000 | \$5,080 |
| \$10,000,001 to \$20,000,000 | \$6,500 |
| \$20,000,001 to \$80,000,000 | \$9,700 |
| \$80,000,001 to \$100,000,000 | \$19,170 |
| Over \$100,000,000 | \$28,760 |

*** Based on total worldwide retail sales within the industry to candle manufacturers or consumers, in US dollars, for the most recently completed fiscal year.*

**** SMALL BUSINESS INCUBATOR LEVEL FOR NEW MEMBERS:**

| | |
|---------------------|-------|
| Less than \$750,000 | \$750 |
|---------------------|-------|

Associate Member category which would be an “incubator” level at the annual dues of \$750, with the following criteria:

- Company has not been an NCA member for last five years.*
- Incubator Level to last a maximum of seven years.*
- Company has an annual gross sales volume under \$750,000. (Based on total worldwide retail sales within the industry to candle manufacturers or consumers, in US dollars, for the most recently completed fiscal year.)*

Affiliate Members

| SALES VOLUME** | DUES |
|------------------------------|-------------|
| Less than \$5 million | \$3,030 |
| \$5,000,001 to \$10,000,000 | \$4,250 |
| \$10,000,001 to \$20,000,000 | \$6,060 |
| \$20,000,001 to \$80,000,000 | \$9,100 |
| Over \$80 million | \$12,130 |

***Based on total worldwide retail sales within the industry to candle manufacturers or consumers, in US dollars, for the most recently completed fiscal year.*